



**WORKING AGENDA**

**2012**

**21<sup>st</sup> Annual  
RURAL SMALL BUSINESS CONFERENCE**

**“FOCUS ON THE FUTURE”**

**SHERATON ANCHORAGE HOTEL  
February 14, 15 & 16, 2012**

# TUESDAY FEBRUARY 14, 2012

8:00 AM – 1:00 PM	<u>Registration</u>
9:00 AM – 11:30 AM	<u>Introduction Marketplace Vendors/ <a href="#">Rural Alaska Marketplace</a></u>
11:30 AM – 1:00 PM	<u>Lunch On Your Own</u> <a href="#">50% Discount Coupon for Hotel Restaurant</a>
1:00 PM – 1:45 PM	<u>Opening Remarks &amp; Invocation</u> Charles Parker, President/CEO – Alaska Village Initiatives George Quinto, VP of Operations – Alaska Village Initiatives Diamond & Platinum Sponsors- AMEP/AMBIT/Diamond, Wells Fargo/Platinum, JB Gottstein/Platinum, Calista Corporation/Platinum
1:45 PM – 3:15 PM	<u>General Gathering I</u> AVI Programs: Hydrogen, Carbon, Biomass
3:15 PM – 5:00 PM	<u>Workshop Gathering I</u>
Room 305	<u>A Road Map to Your Financial Report</u> Betty “Liz” Ross/ UAF NABL School Of Management
Room 308	<u>Quickbooks</u>
Room 311	<u>AK SourceLink</u> Lisa Wedin and Melissa Houston/UA CED
Yukon Room	<u><a href="#">Rasmuson Foundation</a></u>
Kuskokwim West	<u><a href="#">US Fish &amp; Wildlife</a></u> <a href="#">Crystal Leonetti</a>
Kuskokwim East	<u>J &amp; J Consulting</u> Josef Lorenz & Jake Hale/J & J Consulting

# WEDNESDAY FEBRUARY 15, 2012

8:00 AM – 9:30 AM	<u>Rural Urban Networking Breakfast</u> Dan O'Connell/Wells Fargo Advisors "Investing for the Future"
9:30 AM – 10:30 AM	<u><a href="#">Rural Alaska Marketplace</a></u>
10:30 AM – 12:00 PM	<u>Workshop Gathering II</u>
Room 305	<u>Vision-Based Planning for the Future</u> Betty "Liz" Ross/ UAF NABL School of Management
Room 308	<u>H&amp;R Block Payroll Taxes</u> Roselynn Cacy, Patricia Wright
Room 311	<u><a href="#">Wells Fargo</a></u>
Yukon Room	<u>From Planning to Pencil to Building Profit</u> Eric Sablan, John Mclellen, Kristi Wilson/ Pacific Alaska Wholesale
Kuskokwim West	<u>Village Public Safety Officers: How to obtain and support a VPSO</u> Captain Steven Arlow, Alaska State Troopers
Kuskokwim East	<u><a href="#">USDA Kristi Harper</a></u>
12:00 PM – 1:00 PM	<u>Lunch on Your Own</u> <a href="#">50% Discount Coupon for Hotel Restaurant</a>
1:00 PM – 2:00 PM	<u><a href="#">Rural Alaska Marketplace</a></u>
2:00 PM – 3:30 PM	<u>General Gathering II</u>
3:30 PM – 5:00 PM	<u>Workshop Gathering III</u>
Room 305	<u><a href="#">US Small Business Administration Sam Dickey</a></u>
Room 308	<u><a href="#">UA Small Business Development Center</a></u>
Room 311	<u><a href="#">Costco</a></u> Aimee Hull
Yukon Room	<u><a href="#">Advanced Quickbooks</a></u>
Kuskokwim West	<u><a href="#">AMEP</a></u>
Kuskokwim East	<u><a href="#">Key Bank</a></u>

# **THURSDAY FEBRUARY 16, 2012**

8:00 AM – 10:00 AM General Gathering III

10:00 AM – 11:15 AM Rural Alaska Marketplace

11:15 AM – 1:00 PM Closing Luncheon

## **SPONSORS**

### **DIAMOND**

**Alaska Manufacturing Extension  
Partnership/Alaska Manufacturing  
Business Industry & Technology**

### **PLATINUM**

**WELLS FARGO  
J. B. Gottstein  
Calista Corporation**

### **GOLD**

**Pacific Alaska Wholesale**

### **SILVER**

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Koniag Inc.  
Shell Exploration & Production  
Key Bank  
Bristol Bay Native Association**

### **BRONZE**

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The Eyak Corporation  
Chugach Alaska Corporation  
First National Bank of Alaska  
Qanirtuuq Inc.**